



CLUB PROFESSIONAL TWO COURSE INFORMATION GUIDE



What is the Club Professional 2 Course?

The Club Professional 2 (*NCCP Context: TBD*) course is the third level of the Tennis Canada's "Recreation – Tennis for Life" certification stream, focusing on the [LTAD Stage 8 "Tennis for Life"](#).

Who is the course for?

This course is designed to ensure that Club Professionals continue to develop the skills necessary to be a solid, well-rounded club pro working in all areas of club operation (on and off court) as a full time Club Professional, an assistant to the Tennis Director or Head Professional or in the role of a leader at a season facility or community club. This course develops the knowledge required for a comprehensive understanding of the business as it relates to the tennis department, including an introduction to the administrative, financial and budgeting skills to plan, market and deliver a full array of effective on & off court club programming. Additionally, this course develops the skills and attributes required to deliver game based private lessons ([up to 4.5 level](#)) and group training in a multi-court environment in conjunction with an Assistant Pro.

What will I learn?

In this course you will continue to develop the dual role of a Club Professional which includes both on-court and off court knowledge and skills — skills that are imperative to properly service the clientele at your club or camp, or in any other tennis program. Specifically, the course will build on the skills learned in the Club Professional 1 course in better understanding their various roles at the club and how each role contributes to the overall success of the club. These on and off court roles include (a) an administrator (b) an animator (c) a teacher (d) a coach and (e) a driller. You will broaden your understanding and ability to:

Perform the three major on-court jobs of a Pro, which are to provide private lessons, group lessons and the ability to play and demonstrate.

- **Playing/Demonstration Skills:** The ability present a drill and skill (with an Assistant Pro) as you play while maintaining smoothness and consistency.
- **Private Lesson (Role of a Teacher):** The ability to implement a private lesson where the pro can address the tactical intention first and then improve the technique of the student's stroke.
- **Group Lesson (Role of a Teacher):** The ability to take charge (leadership) of a group on multiple courts using an Assistant Pro and to implement a group teaching point with individual feedback (teacher).

Perform the major off court responsibilities of a Pro, which includes:

- **Understanding the Club Business:** a comprehensive understanding of the business as it relates to the tennis department with a focus on the three facets of what makes a club successful: sustained financial viability/profits, member activity/satisfaction and a positive club environment /image.
- **Programming:** a comprehensive understanding of all facets of club programming including: Planning, marketing, budgeting and operating a full array of programs, both on and off the court.
- **Image of Pro:** a comprehensive understanding of the importance of being the key representative of the club and the individual who is most closely associated with the club, it is imperative that the Pro

have an excellent “Image” (displays and espouses exemplary leadership qualities, organizational skills, and customer service knowledge)

What are the course prerequisites?

1. Minimum certification requirement: Club Professional 1
2. Minimum age: 18 years
3. Minimum level of play: [5.0](#)
4. Minimum Industry Experience: 2 years full time at year round facility, or 3 years at seasonal facility or community club
5. Possess the playing, demonstration and feeding abilities commensurate an ability to work with players up to a 4.5 level. (Note: These competencies will not prevent someone from taking the course; however, they will be a requirement for final certification.)
6. Active Current CPR and/or Standard First Aid (to be arranged on own; to be completed before certification will be granted)
7. Be a current member of the [Tennis Professionals Association](#).

How will I be evaluated?

There are 2 (two) categories of [competencies](#) candidates must complete to achieve Club Professional 2 certification:

1. On Court
 - a. Playing and Demonstration Evaluation
 - b. Game Based Private Lesson (Role of a Teacher)
 - c. Group Lesson (Role of a Teacher)
2. Off Court
 - a. Customer Service
 - b. Programming
 - c. Budgeting

In addition, candidates are required to complete the Coaching Association of Canada’s [Making Ethical Decisions](#) online evaluation.

The on court practical evaluations and the written test evaluation will take place approximately 4-6 weeks following the end of the course.

There are four written evaluations required for the Club Pro 2 Course and successful completion of each are required for certification. The four evaluations are:

1. Workbook
2. Written Test
3. [Final Take Home Project](#)
 - a. Special Event Assignment
 - b. Maintenance and Safety Log
4. [“Call to Action” Assessment](#)

Candidates must achieve a “met standard” rating on all of the evaluations to be certified. If candidates achieve an “incomplete” rating on any evaluations, they must re-take that evaluation (or in the case of the knowledge evaluation workbook components, complete them).

Candidates have 12 months from the end date of their original course to complete all evaluations; otherwise, they must re-take the entire course at full price.

Who will lead the course?

The course will be led by Tennis Canada Course Facilitators who are trained and developed in accordance with the Coaching Association of Canada’s NCCP Learning Facilitator and Evaluator Competency requirements. Our Course Facilitators are leading industry experts in the development and management of tennis and recreation facilities, highly regarded coaches and club professionals, sport science experts, educational and curriculum consultants.

Who will deliver the course?

Contact your [Provincial Tennis Association](#).

What is a typical course schedule/structure?

The course will be 7 days in length: 3 off court and 4 on court.

The off court workshops will be delivered over 3 regroupings, 1 day each.

The on court workshops will be delivered over 2 regroupings, 2 days each.

The final practical components of the evaluation will take place approximately 4-6 weeks following the end of the course.

This structure may be altered depending on provincial course delivery requirements.

How much does it cost?

Contact your [Provincial Tennis Association](#) or visit the [TPA website](#).

How do I register for the course?

Contact your [Provincial Tennis Association](#) or visit the [TPA website](#).